

Maintaining Profitability, THROUGH 2020 & BEYOND

2X REVENUE IN FY'20

Aye Finance doubled its revenues and increased its loan book from 1,047 Crore to 1,800 Crore in the financial year 2020. Our profits grew as well from INR 35 Cr in FY'19 to INR 40 Cr in FY'20.

With a projected yearly increase of 25% - 30% of our loan portfolio in FY'21, we are on track to continue our mission of supporting & empowering micro-entrepreneurs across India. [Read More](#)

FUTURE AND AYE

“ We recently raised Rs 210 crore in Series E equity round, and I believe closing a major funding round during these times of economic uncertainty reinforces the value that our investors see in Aye Finance. We continued to raise debt lines even post the lockdown enforcement and raised over INR 350 crores in debt from leading lenders in India and abroad. ”

Sanjay Sharma
MD & Founder of Aye Finance

AWARDS & RECOGNITION



#14 in Top 100 Workplaces
in India in 2020



3rd Best Place To Work Among NBFCs



4th Best Place To Work In BFSI Sector

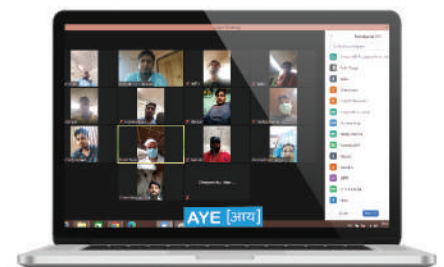
PARTNER SUPPORT

“ We first invested in Aye in 2016 and over the years we have seen them grow into a canonical institution with strong focus on impact and scalability. The relevance of Aye in the post-covid economy in serving the financing needs of micro businesses is significant and we are excited to invest further in the growth journey of Aye. ”

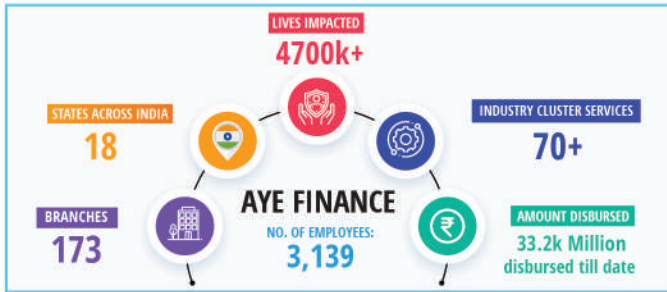
Kartik Srivatsa
Managing Partner, LGT Lightstone Aspada

FAME WORKSHOPS

Aye Finance's not-for-profit arm, Foundation for Advancement of Micro-Enterprises (FAME) organized 16 virtual workshops for sports goods manufacturers and dairy farmers on topics like COVID-19 prevention and scientific dairy farming practices in Q2 of FY'20



THE AYE IMPACT



OUR MILESTONES

Our LinkedIn Community Is Now

40,000
Members Strong!



AYE IN THE NEWS

CNBC TV18

Aye Finance is proud to announce that we recently raised Rs 125 cr in debt funding from Germany based investor, Invest in Visions.

[Read More](#)

VC Circle

A lot of uncertainty next year but Aye Finance will remain profitable: MD Sanjay Sharma [Read More](#)

Business World

We have maintained contact with our customers through our in-house customer service tele calling team: Sanjay Sharma

[Read More](#)

CNBC TV18

For Tejamoy Ghosh, Head - DSAI, Aye Finance looking beyond the traditional models of underwriting is integral for new-age financial companies. [Read More](#)

AYE AT EVENTS

Deal Makers Podcast

Sanjay Sharma joined a long list of successful entrepreneurs to be interviewed on Deal Makers Podcast. The topic of the day was Aye's journey so far and the way forward.

Elets BFSI NextGen Virtual Summit 2020

Sanjay Sharma, MD, Aye Finance participated in a panel discussion on 'LENDING 2020: OUTLOOK ON NBFCs' at the Elets BFSI Virtual Summit.

AYE BLOG

The process of collecting installments through ACH (Automated Clearing House) at Aye started in 2017.

Today, we've successfully introduced 95% of our clients - all of whom belong to the unorganized micro-enterprise sector - to direct bank debit or ACH. [Read More](#)



ON AYE SOCIAL MEDIA PAGES

AYE [आय]

Aye provides much-needed financial services to India's micro scale informal businesses and the entrepreneurs who run them – a critical, but often overlooked and underserved, population. I am excited with the opportunity to work with an organisation that is fulfilling the promise of financial inclusion while delivering a return on investment for all its stakeholders.

SAMIR MEHTA
Deputy CEO Aye Finance

One of the Ways AYE [आय] Contributes to the UN Sustainable Development Goals

Decent work for all men and women; job creation at company and borrower level

